



LIAAC

SOLVING THE CHALLENGES OF HIV

- SINCE 1986 -

2009
ANNUAL REPORT

Message from the CEO

During 2009, the Long Island Association for AIDS Care, Inc. (LIAAC) saw its funding shrink while the needs of our clients increased. Food, housing and medical services became more difficult to obtain

due to the economic recession. There is a very delicate balance between survival and disaster when systems internally and externally break down as the result of major life-altering changes. The primary goal for LIAAC case management is to keep our clients out of emergency rooms and hospitals and to maintain their housing, food and nutrition.



Throughout 2009, LIAAC applied for Federal and New York State grants to fund programs that would address these service needs and budget gaps. Currently, there are six pending grant applications that we will hear about in 2010. Of these pending grants, three are Federal grants and three are from New York State. In the third quarter of 2009, LIAAC was awarded a grant for a collaborative project with three other Long Island not-for-profits through the Federal Office of Minority Health (OMH). The Health Improvements for Reentering Ex-offenders (HIRE) program - is designed to help post-incarcerated individuals (from state or federal prisons) who are either HIV positive or at high-risk for HIV infection, safely reintegrate into their communities. HIRE utilizes a strong - and mobile - community partnership that provides critically needed comprehensive health and social services to ensure reentrants' successful health outcomes and transition from incarceration to productive citizen, while helping reduce the spread of HIV among racial/ethnic minority reentrants and among the communities to which they are returning. We focus intently on medical, economic, and psychosocial needs of reentrants, their families and social networks.

Due to the length of this ongoing recession, LIAAC reviewed its strategic plan for the next five years. We had already started the process of expanding HIV/AIDS services to include other health-related and social issues that have increasingly become cofactors for clients with HIV/AIDS. This past year, introspection revealed two deviations from past trends. There has been a 43% increase in client deaths compared to the last several years. Most of these deaths are from contributing health cofactors like heart disease, diabetes, long-term substance abuse, and AIDS-related cancers. With unique experiences obtained by community-based AIDS agencies in the past twenty years, the next logical step would be to explore services that target these and other health problems in the same manner that we have done with the HIV/AIDS epidemic. By applying the same approach to other health issues, we can work to reduce the incidence of these diseases through prevention education and early case management. Clearly, the Centers for Disease Control and Prevention (CDC) and the National Institutes of Health (NIH) and the Substance Abuse and Mental Health Services Administration (SAMHSA) also see these developing patterns and have begun to require states to consolidate their HIV services with sexually transmitted diseases (STDs), epidemiology and hepatitis programs. HIV/AIDS and these other health issues continue to disproportionately affect minority populations across the U.S. and here on Long Island. The current LIAAC caseload is comprised of 69% minorities while the Long Island Black and Hispanic minority population is approximately 26%.

We believe that a strong, proactive, long-term strategic plan will allow us to not only maintain current programs and services, but add complimentary projects that are necessary.

As President and CEO of LIAAC, along with the support of the Board of Directors, I remain committed to the prevention and care of individuals infected and affected by HIV/AIDS who need expanded services and support as they continue to live longer with the disease.

Paul Baroul

About Us

Mission Statement

LIAAC is a regional community based 501(c)(3) not-for-profit agency delivering comprehensive services to all Long Islanders infected and affected by HIV/AIDS and other infectious diseases. Additional priorities include services and supplemental support to promote health and wellness.

Utilizing a field-based mobile outreach model, our professionally trained staff are committed to providing a continuum of quality client services, responsible public policy, aggressive advocacy and effective testing/prevention education.

LIAAC's driving philosophy is to provide a stable and comprehensive safety net that ensures our services reach the many diverse communities of Nassau and Suffolk Counties.

2009 Highlights

- Provided comprehensive case management services to 474 Long Islanders living with HIV/AIDS and 66 individuals at high risk for HIV infection, ensuring timely access to primary medical care, medications, public benefits, drug/alcohol treatment, mental health services and other programs designed to enhance quality of life.
- Facilitated 25 support groups for people who are living with HIV/AIDS and their families in Riverhead.
- Provided free legal services to 64 clients and 15 collaterals who requested help with wills, health care proxies, debt management, bankruptcy and other civil legal matters. In addition, provided assistance to clients with resolving Medicaid issues.
- Delivered 4,565 ready-to-heat meals and 25,842 meals through pantry bags to Long Islanders who are living with HIV/AIDS and their families, while also conducting nutritional assessments, providing nutritional counseling and holding nutrition workshops. Also provided 3,156 meals through the distribution of food vouchers.
- Provided 2,433 pantry bags, nutritional education and benefits advocacy and education to the food insecure, including the working poor and single mothers, on Long Island, via street outreach utilizing a "Pantry on Wheels" (mobile van).

- Hosted a fun-filled Summer/Back-to-School Party for clients and their family and friends that included 82 children who enjoyed summer inspired foods, played games, and spent time in the “bounce house”. All children in attendance received backpacks filled with back-to-school essentials.

- Conducted 240 dynamic HIV prevention education programs reaching 10,444 Long Islanders with critical messages designed to maximize healthy behaviors and choices.

- Conducted 22 empirically-based multiple-session interventions reaching 205 Long Islanders utilizing the following curricula: Street Smart Workshop Series, Safety Counts Workshop Series, Focus on Kids Workshop Series, CONNECT and Healthy Relationships Workshop Series. These multiple-session interventions, which are endorsed by the Centers for Disease Control and Prevention, have been proven to elicit positive behavioral and/or health outcomes.

- Conducted 106 secondary prevention interventions reaching 63 unduplicated HIV-positive individuals with messages, tools and strategies designed to help them maintain their own health and protect the health of others.

- Served 7,698 people via Project Safety Net - a mobile outreach team providing those at highest risk for HIV with assessments, risk reduction counseling, printed information and screened referrals.

- Fast-tracked 56 active drug and alcohol users directly into

treatment through a partnership with Seafeld Center.

- Provided counseling, HIV rapid testing and screened referrals to 1,450 Long Islanders at high risk for HIV/AIDS transmission.

- Provided Hepatitis C test facilitation services to 92 at-risk community members via mobile outreach utilizing a specially equipped van.

- Answered 11,786 hotline calls from people with HIV/AIDS requesting help, their families, as well as local residents seeking information about the disease and strategies for prevention.

- Participated in media stories about HIV/AIDS, including staff and client appearances in major publications, on local television and on the region’s most popular radio stations.

- Educated federal, state and local lawmakers about the status of HIV/AIDS in our community, the emergent Hepatitis C crisis, and the rapid increase in sexually transmitted diseases in our region, as well as the potential impact of budget cuts.

- Reached more than 736,583 visitors worldwide through our information-packed website located at www.liaac.org.

- LIAAC was one of the recipients of Chef’s Secrets, a large fundraiser, featuring nationally renowned chefs, great food and a prize-filled auction.

- Hosted a spectacular holiday party for clients and their friends/families that included 82 children who dined, danced, received gifts and enjoyed the special joy of the holiday season.

Financials

Assets:

Cash & Cash Equivalents	\$ 175,054
Grants & Contracts Receivable	773,388
Medicaid Receivable (Community Follow-up Program)	55,434
Investments, at fair value	1,508,374
Prepaid Expenses & Other	85,344
Total Current Assets	\$2,597,594
Security Deposits	100,000
Property & Equipment	169,953
Total Assets	\$2,867,547

Liabilities & Net Assets:

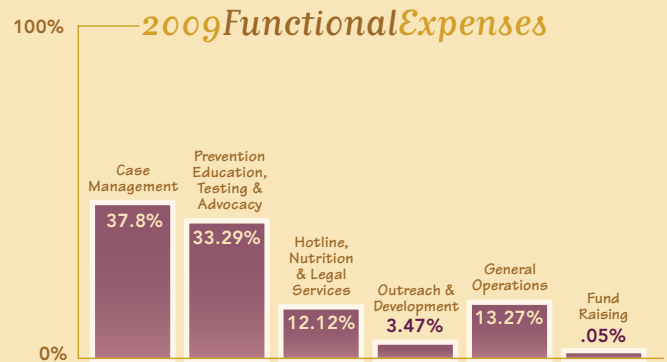
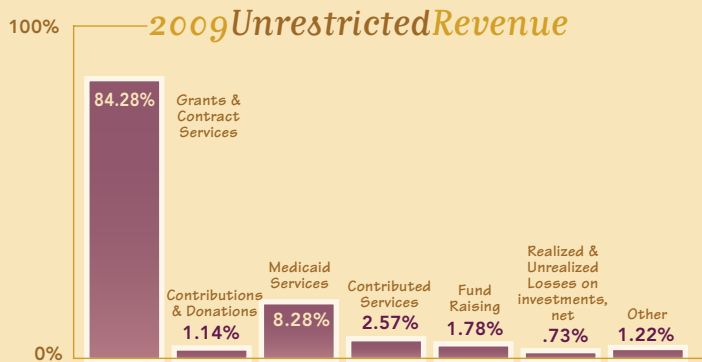
Current Liabilities:	
Accounts Payable & Accrued Expenses	\$ 208,413
Accrued Compensation	400,611
Refundable Advances	417,061
Total Liabilities	\$1,026,085
Unrestricted Net Assets:	1,841,462
Total Liabilities & Unrestricted Net Assets:	\$2,867,547

Unrestricted Revenue

Grants & Contract Services	\$4,990,566
Contributions & Donations	67,581
Medicaid Services (Community Follow-up Program)	490,101
Contributed Services	152,438
Fundraising	105,331
Realized & Unrealized losses on investments, net	43,489
Other	72,418
Total Revenue	\$ 5,921,924

Expenses:

Salaries & Benefits	\$ 3,743,601
Other Than Personnel Services	1,804,372
Total Expenses	\$ 5,547,973
Operating Income prior to depreciation & amortization	\$ 373,951
Depreciation & Amortization	93,433
Increase in Unrestricted Net Assets	\$ 280,518
Unrestricted Net Assets	
Beginning	\$ 1,560,944
Ending	\$ 1,841,462



Board of Directors

Executive Committee

John Haigney, M.Div.
Board Co-Chair

Gary Gumbs, BA, BS
Board Co-Chair

Lila Mester
Secretary

Thomas J. Fabbriante, BS
Board Member-at-Large

Gail Barouh, PhD
President/CEO

Board Members

Richard Berman, MA

Bernadette Brochard, RN, BS

John R. Lewin, BA, MBA, CFP, CTFIA

Donna T. Bacon, Ed.D.

Matthew F. Napolitano, BA

Edwin Velazquez, LMSW

Management Team

Gail Barouh, PhD
President/CEO

Deborah Kinzer, MBA
Executive Vice President/CFO

Catherine Hart, LMSW
Chief Operating Officer

Karen L. Ross, MA
Vice President of Agency Programs

Robert J. Nicoletti, BS
Chief Human Resources Officer

Ronaldo Landas, BS
Chief Technology Officer

PLEASE
Lend **Your** Support
in some way & **JOIN**
OUR FIGHT
AGAINST
HIV/AIDS

YES, I want to support LIAAC's important work in the Long Island community!

Please find enclosed my tax-deductible contribution of

\$25

\$250

\$1,000

\$100

\$500

other

NAME

ADDRESS

CITY/TOWN

STATE

ZIP

PHONE

E-MAIL ADDRESS

LIAAC
60 Adams Avenue
Hauppauge, NY 11788

Hotline: 1-877-to-LIAAC

Phone: 1-631-385-2451

Fax: 1-631-271-5816

www.LIAAC.org